ANNUAL REPORT 2020

VIBHA INC.

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VIBHA IS A 501(C)(3) ORGANIZATION, REGISTERED IN THE STATE OF NEW JERSEY, USA.
VIBHA’S TAX ID IS 22-3122761
Dear Friends,

The past year tested our humanity, empathy, and patience in a rapidly declining environment as the globe faced the wrath of the COVID-19. Our sincerest gratitude goes out to all the medical professionals globally who have risked their lives in clinics, hospitals, and ICUs to save the lives of others. Our humblest condolences to those that have lost loved ones, and even more to those who have had to mourn in isolation.

We at Vibha stayed focused on what we do best – provide Vibha – “a ray of light” in a seemingly dark environment. Our highest priority has been the health of every Vibha volunteer, staff member, and project partner. All our projects continued to incur their normal fixed costs such as rent, teacher payroll, and the likes, even though children were quarantined at home. As such we stayed committed to funding our current projects and ensuring that livelihoods of the project staff in the field were not impacted. Through our on-the-ground project partners and volunteers, we provided for and coordinated immediate relief efforts for marginalized groups impacted by the shutdowns, distributed food rations and hygiene supplies, and raised awareness of COVID-19 hygiene and social distancing protocols.

Given our singular focus on education for the underprivileged child, we partnered with local US projects to bridge the digital divide by providing tablets so that no child is left behind while schools moved online in the US. Our local Youth chapters conducted drives to collect and provide sanitary kits to help the homeless protect themselves from the virus. Thus, the “ray of light” continued to shine brightly during these dark times.

Our sincerest gratitude to all our patrons who expressed their desire to step up and provided additional resources to help us increase our impact during COVID-19. Thank you for your faith and trust in Vibha. We used those much required resources to ensure business continuity for our project partners through trying times. I hope you will continue to play your role in being Vibha – “a ray of light” for those who need it most.

The world has been through pandemics before. Maybe, not in our lifetime, but it has happened. Humanity has always come out better on the other side of it. And I have full faith that together, we will come through this one as well. My faith in humanity, empathy, steadfastness, and generosity stays as high as ever. Together, we have been changing the world for the past 27 years, and COVID-19 will not stop us.

Stay strong!

Ron Victor
(Chairman, Vibha)
Mission First:
Mission is about remembering the ‘why’; the need for Vibha and what it means to be a part of it. We are on a mission that is above any personal ambitions or feelings. We partner with each other to complement our skills and efforts and create meaningful change.

Own it with Pride:
What we do in Vibha, we do so with immense pride. We rise to the occasion, display full ownership and accountability, consistently utilize the freedom and responsibility we have in everything we do, to make the impact.

Respect and Care for All:
We bring people together by consciously fostering a positive and inclusive environment where we welcome and respect diversity in thinking, heritages, traditions and experiences. We immensely value the time and effort of every person devoted to the cause.

Build Trust, Build Relationship:
We show integrity in our words and actions, and expect the best of intentions and efforts from one another. We build relationships for strength and longevity, and focus on doing the right thing with full transparency.

Think Simple, Think Beyond, Think Solution:
We strive to be effective and efficient in everything we do. We challenge the status quo; take smart risks and move forward. We re-imagine how things should be, and plan for the future. We have made it our purpose to focus on creating and delivering solutions that are scalable, sustainable and replicable.
Vibha in Numbers

18 Million+ Invested in social change that matters

2 Million+
Children impacted by scaling partnership

2200+
Spirited volunteers across the globe

300+
Grassroots level social entrepreneurs enabled

45
NGO’s working closely to scale successful solutions

35 +
Corporate partners helping with social change
OUR LEADERSHIP

ADVISORY BOARD

Prof. Jagdish Sheth
*Charles H. Kellogg Professor of Business*
*Goizueta Business School, Emory University*

Seema Chetal
*Managing Director*
*First Republic Private Wealth Management*

B.V Jagadeesh
*Managing Partner, KAAJ Ventures*

Shri Dodani
*Chief Executive Officer, Talumbra*

BOARD OF DIRECTORS

Ron Victor,
*Chairman*

Durgesh Das,
*Chief Executive Officer*

Vijay Vemulapalli,
*Secretary*

Rajesh Haridas,
*Member At Large*

Ganesh Balamitran,
*Treasurer*

Keyur Shah,
*Member At Large*

Vindali Vartak,
*Member At Large*

EXECUTIVE LEADERSHIP

Durgesh Das,
*Chief Executive Officer*

Tripura Vadlamani,
*Director, Fundraising Campaigns*

Chandra Palla,
*Director, Projects*

Ramadass Nagarajan,
*Director, Information Technology*

Pravin Chavda,
*Director, Fundraising Programs*

Rahul Pandey,
*Director, Fundraising Events*

Malika Wadhwani,
*Director, Marketing*

Jasneet Anand,
*Director, Volunteer Relations*

Vivek Sharma,
*Director, Finance & Administration*
OUR LEADERSHIP

VIBHA INDIA

BOARD OF DIRECTORS

Vijay Vemulapalli,
President
Ebenezer Vidyasagar,
Treasurer
Sasi Challa Tadepalli,
Member At Large
Ron Victor,
Member At Large

EXECUTIVE LEADERSHIP

Zankhana Patel,
Director
Deep Ranjini Rai,
Director, Projects
Maryama Scotlin
Director, Corporate Social Responsibility
Jyoti Wadmare,
Project Manager

ACTION CENTER LEADERS

Prabir Das
Atlanta
Monika Erande
Bay Area
Ankur Kumar
Buffalo
Rohini Sheeba
Dallas
Deepak Kumar
Los Angeles
Sameena Shahpurwala
New York/New Jersey

Prasoono Kota
Atlanta
Kshitij Neroorkar
Bangalore
Tushar Vispule
Buffalo
Ritesh Mathur
Dallas
Bhanu Prakash
Minnesota
Chinmayi Bhavanishankar
Seattle

Viswa Sravan Chivikula
Atlanta
Sumana Hatwar
Boston
Ajitha Prasanna
Chicago
Mahesh Nalla
Houston
Narasimha Kidambi
Minnesota
Rohit Kumbhar
Seattle
2020 has been a challenging year for almost everyone with Covid-19 global pandemic. All of us had to adjust to every aspect of our daily lives, be it our ways of working, our ways of shopping and even our ways of interacting with the others. It was no different for us at Vibha, where we had to learn and adapt along with our project Partners, ways to bring education and learning to children with limited or no infrastructure (technology) available on the ground. We are PROUD to say that amid all the pandemic, we were able to fund all the essential and necessary components of all our projects. We had to scale back on some of our ambitions, but we were to able continue our projects without any disruptions. Presence of projects across India are shown on the map. Even with our limited resources and bandwidth, we intervened in immediate relief work for the most affected communities through our partner organizations.

2020 has been a year where we decided to sharpen our vision “To ensure every child attains their right to quality public education,” with a mission to “Drive excellence in Public Education by enabling scalable solutions that deliver quality education.” We believe that by bringing proven, scalable and sustainable models to the government schools, the scale of impact can be humongous. With the new vision and mission in mind, we are transitioning from our previous 5 focus areas - Education, Rescue & Rehabilitation, Vocational Training, Special Needs and Emergency Relief – to 6 programs – Motivation, English and Numerical Literacy, Local Language Literacy, Teacher Development, Remedial Program, Digital Education. The shift is to better position ourselves to deliver on our vision and mission.

**Distribution of children impacted by focus areas**

- Motivation: 57%
- Numerical & English Literacy: 23%
- Teacher Development: 12%
- Local Language Literacy: 1%
- Remedial Program: 7%
- Motivation: 57%
2020 Projects Overview

One of the gaps identified and recognized by Vibha early on, even before the Covid-19, was the digital divide that exists between the haves and have-nots; and is the reason for Vibha to emphasize and engage more in digital education space. Covid-19 became a wake-up call to close the digital divide in education and in 2020, Vibha volunteers partnered with local non-profit PoweMyLearning to deliver 50 laptops to students of International Community School (ICS), a Title I Public Charter school in Atlanta that serves mostly immigrant, refugee & economically disadvantaged students, without access to technology and hence a gap in their ability to continue their learning. Moving forward, our plan is to partner and fund with organizations that have footprint across US. As typical, Vibha funds upto 20% of funds raised for local projects in US, and in 2020, we have supported projects from Buffalo (New York), Boston (Massachusetts), Atlanta (Georgia), Dallas (Texas) and Bay Area (California).

COVID-19 Response

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COVID-19 Response

Vibha's rapid response to the escalated food shortage situation due to the sudden onslaught of the Covid-19 and the extensive lockdown, was based on the request that came in from our partners for some of the hard-hit areas. Through our partners - Door Step School (Pune and Mumbai), Corp India (Mumbai), Aide-et-action (Hyderabad) and Samavesh (Bhopal) - we were able to provide ration kits to a total of 1588 most needy families in these locations. All our partners on-ground have worked relentlessly to provide food and other support in their communities. Here are the highlights of some of the Covid-19 initiatives taken along with our partners:

- Successfully raised funds to take care of 600 families with children for the month of April
- Funded and supported distribution of 1200 ration kits, enough to last a family of 4 for one week, to 300 street and slum dweller families in urban-poor Mumbai and urban-poor Pune.
- Funded and supported distribution of nutritional supplements, hygiene and cleaning supplies to 300 families of migrant construction workers in the financial district area of Hyderabad
- Connected face-mask and hand-sanitizer distributors and donors to Door Step School, Mumbai so that they can distribute in densely populated slums that do have access to clean water
- Informed our 25 NGO partners around India about the various NITI Ayog's initiatives that were rolled out to NGOs helping the un-reached most needy families, like the uniform rate of INR 21 per kg for wheat and INR 22 per kg for the rice to all charitable organizations or nonprofits running relief operations for migrant laborers and other vulnerable groups.
- Vibha Mumbai volunteers were in constant communication with various organizations and NGOs around Mumbai, like CORP India, Door Step School, Robinhood Army, Rotary clubs and local corporators to help coordinate relief efforts within Mumbai
- Vibha Mumbai, Vibha Pune, and Vibha Hyderabad volunteers have stepped up to be dependable partners of the Vibha supported NGOs in their area.
2020 Financials

Where we got our money from

- Fundraising Events (47.52%)
- Donations & Grants (52.48%)

What we spend our money on

- Fundraising (6.06%)
- Management & General (7.77%)
- Program Services (86.17%)

Vibha spent just about 16.7% on overhead costs in 2020. That means almost all of your contributions were invested in supporting child-related projects.

Project disbursement over the years

* In 2012, the funding cycle was changed from April-March to Jan-Dec, resulting in a disbursement of 5 quarters of funding for some projects.
## STATEMENT OF ACTIVITIES

### CHANGES IN UNRESTRICTED NET ASSETS

#### REVENUES AND OTHER SUPPORT

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$672,023</td>
</tr>
<tr>
<td>Special Events</td>
<td>$772,664</td>
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<tr>
<td>Less Direct Benefit to Patrons</td>
<td>($144,213)</td>
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<tr>
<td>Other Income</td>
<td>($31,778)</td>
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<tr>
<td><strong>Total Revenues and Other Support</strong></td>
<td><strong>$1,248,696</strong></td>
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</table>

#### EXPENDITURES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Support Expenses</td>
<td>$814,566</td>
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<tr>
<td>General and Administrative Expenses</td>
<td>$73,416</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>$57,323</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$945,305</strong></td>
</tr>
</tbody>
</table>

#### Increase (Decrease) Revenue over Expenses

- **$303,391**

#### Net Assets, Beginning of Year

- **$1,514,563**

#### Net Assets, End of Year

- **$1,816,845**
A BIG THANK YOU!

TO ALL OUR SUPPORTERS WHO MAKE VIBHA POSSIBLE

DUE TO SPACE CONSTRAINTS, ONLY DONORS WHO CONTRIBUTED $1,500 OR MORE ARE LISTED HERE. PLEASE CONTACT OFFICE@VIBHA.ORG FOR MORE DETAILS

INDIVIDUALS


CORPORATIONS & FOUNDATIONS

JOIN US!

HOW TO DONATE

Online: vibha.org/donate OR fb.com/vibhaorg
By Phone: 408-997-9992
Mail A Check: Payable to 'Vibha' to 1030 E El Camino Real, #424 Sunnyvale, CA 94087

CONTACT
INFO@VIBHA.ORG
TELEPHONE: 408-997-9992
1030 E EL CAMINO REAL, 424
SUNNYVALE, CA 94087

OTHER WAYS TO SUPPORT
FUNDRAISE: VIBHA.ORG/CELEBRATE
PARTICIPATE IN AN EVENT: FB.COM/VIBHAORG/EVENTS
STOCKS, SECURITIES, PROPERTY, PLANNED GIVING, BEQUESTS:
EMAIL OFFICE@VIBHA.ORG

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Designed and compiled by Vivek Sharma